

Director, Strategic Initiatives & Partnerships

Reports to Chief Executive Officer

Location - Canada remote

Direct Reports: 2

Role purpose

The Director, Strategic Initiatives and Partnerships is responsible for advancing the organization's strategic priorities through the identification, development and execution of high impact initiatives, partnerships and new value creating opportunities.

This role translates action into strategy; leading cross functional work that strengthens the organization's value proposition, expands its influence and supports long term stability.

Key accountabilities

1. **Strategic initiative leadership**
 - Identify, scope and lead strategic initiatives aligned with organizational priorities, translate emerging opportunities into structured business cases and execution plans.
 - Lead cross functional project teams to deliver measurable outcomes.
 - Monitor and report on initiative progress risks and impacts.
2. **Growth and revenue development**
 - Identify and advance new revenue generating opportunities aligned with NNAS's mandate (e.g. research funding, partnerships, new service lines, etc.).
 - Develop concepts into pilot initiatives and scalable models.
 - Support diversification of organizational funding sources.
 - Contribute to long term sustainability planning.
3. **Partnerships and external engagements**
 - Build and maintain positive relationships with regulators, sector partners and other stakeholders.
 - Identify opportunities for collaboration, co-development and funding.
 - Represent the organization in strategic discussions and working groups.
 - Strengthen the organization's visibility and influence within the sector, including attendance at various annual conferences, requiring some travel within Canada and abroad.
 - Attendance and participation in some or all meetings of the Board of Directors. This will involve travel.
4. **Research innovation and thought leadership**
 - Lead or coordinate research and pilot initiatives that advance sector knowledge and organizational positioning.
 - Coordinate and grow the work of the educational review consultants.
 - Facilitate working groups to generate stakeholder feedback.
 - Translate insights into actionable recommendations and new program opportunities.
 - Support development of reports, briefings and external communications.
5. **Strategic planning and execution support**
 - Support the CEO in advancing strategic priorities and organizational planning cycles.
 - Ensure alignment between strategic objectives and operational execution.
 - Develop frameworks tools and reporting mechanisms to track strategic progress.

Qualifications and experience

- 7 -10 years progressive experience in strategy, program development, partnerships or innovation roles.
- Demonstrated experience leading complex cross functional initiatives.
- Experience developing and implementing new program services or funding models.
- Strong stakeholder engagement experience ideally within regulated or public interest environments.
- Experience in credentialing, regulatory, healthcare or nonprofit sectors.
- Experience working with or alongside regulatory bodies.
- Familiarity with research, policy development or system level initiatives.
- Experience in academic research is an asset.

Why Join Us

- Opportunity to shape the future direction of a national organization.
- Direct impact on system level change and innovation.
- Work closely with executive leadership and key sector partners.
- Build and lead initiatives from concept to implementation.

What We Bring

- A fully remote work opportunity, supporting flexibility and location independence. NNAS is fully virtual, with employees working across Canada. NNAS operates in the Eastern time zone.
- Starting annual salary range of \$120,000 - \$145,998, based on experience and qualifications.
- Competitive paid vacation annually, plus personal days.
- A comprehensive benefits package.
- RRSP matching.
- Education opportunities to support your professional and personal development.
- Office closure around the December holidays to allow for rest and recharge during the winter season.
- A flexible work environment that promotes a healthy work/life balance.

Who We Are

About National Nursing Assessment Service

The National Nursing Assessment Service (NNAS) is a Canadian not-for-profit organization that provides credentialing services to assess Internationally Educated Nurses' (IENs) education and professional experience to inform the licensing decisions made by provincial nursing regulatory bodies. With over 10 years of experience, NNAS is a trusted, reliable guide for IENs, nursing regulatory bodies, governments, and other stakeholders we work with.

Our Mission: NNAS provides IENs with a single-entry point to begin the process of becoming licensed as a nurse in Canada.

Our Vision: NNAS represents the highest standard of excellence for authenticating credentials and reviewing international nursing education while providing the highest quality of service.

Our Values: Service Focused; Transparent; Proactive and Innovative; Equity, Diversity and Inclusion; Collaboration and Accountability.

We are committed to the principles of accessibility, equity, and inclusion. We encourage applications from all qualified individuals. Accommodations are available for applicants during the recruitment process and throughout employment, upon request. Please contact Human Resources at hr@nnas.ca to request accommodation or for more information.

Please forward resumes to hr@nnas.ca. AI is not being used to screen, assess, or select applicants.

